

Setting Your Agency Up for Success – Purchase Order (PO) Best Practices

Wednesday, October 27, 9:00 a.m. - 11:00 a.m.

Contents subject to change.



- Purchase Order (PO) Basics
- Best Practices for Purchase Order Setup
- Applying Best Practices PO Examples
- Available Resources
- Questions and Answers





Purchase Order (PO) Basics

Contents subject to change.

Use of Purchase Orders (POs)

- A PO's primary use is to communicate all necessary order information to a vendor, and confirm the purchase and delivery
 of a requested good/service has been authorized.
 - Information contained on the PO is also valuable with regard to understanding what the State is purchasing, and in providing important
 information to support the State's procurement activities.
- A PO's life cycle varies depending on what is requested from the vendor, and remains active until the final payment is
 processed.
- While active, a PO serves as a means to communicate to the vendor about changes to both the PO amount and the original PO terms.
- A PO change notice (POCN) is used to increase, decrease, or change a PO. PO change notices should be dispatched to the vendor so the vendor PO record agrees with the State's record.
 - Changes strictly limited to distribution (accounting/funding) and do not change the PO amount do not need to be communicated to the vendor.
- Proper setup and use of POs in SFS enables more efficient downstream processing, including:
 - Order fulfillment
 - Receiving
 - Invoicing
 - Vouchering
 - Matching



Creation of a Purchase Order (PO)

- Most frequently, POs are created in SFS systematically through a staged requisition or a contract release.
- Creating POs through a staged requisition:
 - A requisition is a transaction in SFS used to represent the initial request for goods and services.
 - Information entered on a requisition is used by the Buyer as the starting point to perform sourcing activities to address the initial request.
 - Buyers use the Requisition Selection Page in SFS to assign an awarded vendor, update quantities and amounts, assign a contract, and prepare a requisition to be staged (i.e., auto-sourced) into a PO.
 - The Buyer has the opportunity to do a final review of the PO before submission into workflow.
- Creating POs through a contract release:
 - Staged Releases or schedules can be created in the Procurement Contract module from the Create Contract Releases page.
 - A staged release allows agencies to systematically release against a contract based on predefined parameters, and can be established for the creation of one PO or for multiple POs over a period of time.
 - On each staged release, agencies define the required information such as: contract lines, amounts, quantities, etc., and specify the frequency to create POs (daily, weekly, monthly, etc.).



PO Structure in SFS

- POs consist of a:
 - PO Header
 - PO Line(s)
 - PO Footer
 - Comments and attachments

- Each PO line is setup as quantity-based or amount-based.
 - Quantity-based PO lines document the exact quantity of goods or quantifiable services being ordered by the agency.
 - Amount-based PO lines document the exact amount of non-quantifiable services being ordered by the agency.



Dispatching POs to Vendors

- POs are electronically dispatched to vendors.
 - Occurs after the PO is approved and successfully budget checked.
- Email is the State's primary method of dispatch to the vendor.
 - Best practice POs are email dispatched.
- Vendors receive:
 - The Purchase Order number (PO ID).
 - The name of the buyer at the agency or OGS BSC who can be contacted with questions about the order.
 - A copy of the purchase order (PDF attachment).
 - Any attachments with documentation relevant to the order.

Mon 8/24/2020 1055 AM PO.Dispatch@sfs.ny.gov New York State Purchase Order: 0000037293.	
O0000037293 PDF Caterpiller Quote pdf 8 K8 85 K8	
supplier to provide goods and/or services to a New York State Agency or Authority. ***** Purchase Order Number: 0000037293 Please see the attached .PDF for order and fulfillment details. Please contact the buyer at <u>ny.gov/(518)</u> with any questions about this purchase order. ***** This email was sent from an unmonitored email address used to distribute notifications only. rease up not repry to this message. For questions, please contact the New York State Agency or authority that issued this purchase order. For more information, please visit the New York State Comptroller's Office Vendor website: http://www.osc.state.ny.us/vendors/index.htm	

Sample Dispatched PO

PO Line(s) This section includes the PO Line(s) and Schedule(s), Quantity and Unit of Measure or Amount, Unit Price, Extended Amount, Delivery Due Date, Line Comments, and Contract ID (if applicable).

Comments This section includes comments that were entered in the PO Header.





Best Practices for Purchase Order Setup

Contents subject to change.

PO Best Practices

Best Practice POs have:

- Detailed PO line descriptions or Catalog Item
- Receiving setup as Required
- The exact quantity (and unit of measure) or dollar amount being ordered
- Actual Ship To Locations
- Proper Bill To information
- Accurate Category Codes selected
- Comments and agency contact information used to communicate to vendors
- OGS centralized or Agency-specific contract IDs added (where applicable)
- A dispatch method set to email



PO Line Descriptions

- Each PO line description should be clear, and describe the goods or services being ordered.
- Include as much detail as possible, including information such as:
 - A description of the product or service
 - Size
 - Color
 - Vendor item IDs or product codes (if known)
 - Titles of an individual (for staffing scenarios)
 - Specific facility information and period of coverage
 - Scope of work and deliverable
- Do not include confidential or sensitive information (e.g., social security numbers, credit card numbers, sensitive recipient information, medical information, etc.) in the PO line description.
- Detailed PO line descriptions support downstream receiving, invoicing, and voucher processes, and provide clarity about what was purchased for reporting purposes.



Examples of Good PO Line Descriptions

Example 1: PO line description for administrative services



Registered Nurse 08/20/21-03/31/22 Agency RFQ RRN-Pilgrim-071421 Lot 8, Region 5

Example 2: PO line description for maintenance services



Annual On-Site HVAC Equipment maintenance per section 2.1 – Region 1 – Central NY Facility - 3650004

Example 3: PO line description for a commodity



E5391-0000-012 Black metal standard desk stapler, equivalent to the Swingline Model 747, capable of stapling up to 30 pages using standard staples



Setting POs Up as Receiving Required in SFS

- After a vendor fulfills a purchase order (PO) and an agency receives the items, an online receipt is created in SFS by the receiver of the goods and services.
- Receiving is performed by quantity or amount, as defined on the PO Line when the PO is setup.
- Entering a receipt in SFS eliminates the need to maintain records of receipt outside of the system.
- Receiving serves as a validation for agencies to confirm that what was ordered was actually provided by the vendor.
- Receiving supports internal controls, enabling agencies to properly account for goods and services provided.
- It is best practice for POs to be setup as receiving required regardless of whether the PO is quantity or amount-based.



Quantity-Based POs vs. Amount-Based POs

Quantity-Based

- Goods and quantifiable services must be ordered and received by quantity.
- Enter the exact quantity of goods or quantifiable services being ordered.
- Enter a Purchase Order Change Notice (POCN) if additional quantities are needed, after the initial PO is dispatched.

Amount-Based

- Non-quantifiable services can be ordered and received by amount.
- If the exact amount is unknown, enter an estimate.
 - Inquire on previous POs setup by your agency with that vendor to see past examples (if available).
- Enter a Purchase Order Change Notice (POCN) if there is a need to increase the PO amount, after the initial PO is dispatched.
- Amount-based PO lines **always** have a quantity of 1 and unit of measure of Each (EA).



Ship To Locations

- Ship To Locations identify where goods or services should be provided, and to whom/where a vendor should report.
 - Ship To Locations can also include delivery instructions.
- Each PO line in SFS can have one or more Ship To Locations identified.
- Each Ship To Location in SFS is identified by an alpha-numeric ID.
- Having accurate Ship To Locations in SFS and using the correct Ship To Location(s) on POs assists with timely receiving in SFS.
- Agencies can request new Ship To Locations and updates to existing Ship To Locations using the Location & Ship To Code Request Form template available on SFSSecure.

Example of Ship To Location information, as it appears on a PO to a vendor

OMH0102015
MIDDLETOWN CAMPUS - STOREHOUSE
45 ASHLEY AVENUE - REAR
Hours 8:00 am - 3:30 pm - LIFT GATE REQUIRED
MIDDLETOWN, NY 10940-1912 - USA
Jane D.



Bill To Information

- The Bill To information should reflect the agency's official designated payment office, where vendors should submit their invoices.
- The Bill To information displays on the PO that is sent to the vendor.
- For Business Services Center (BSC) customers, this will default to the BSC Accounts Payable Office.
- For agencies who are not customers of the BSC, this will default to an Accounts Payable Office at your agency.
- Agencies can control the address that populates using PO defaults for specific contracts.

Example of Bill To information for a BSC customer, as it appears on a PO to a vendor

Bill To:	AccountsPayable@ogs.ny.gov	OR
	Building 5, 5th Floor	
	1220 Washington Ave.	
	Albany, NY 12226 - USA	



Category Codes

- Category Code is used to classify products and services, and used for reporting on procurement data in SFS.
- A category is automatically included on the requisition when you select an item from a Catalog in SFS or use the NYS eMarketPlace to create a requisition.
- When entering a Special Request requisition in SFS, you must manually select a Category Code.
- Agencies should select the most detailed Category Code appropriate for the purchase being made.
- Not sure which Category Code to use? Use the **Category Code Selection Tool** available on SFSSecure.
 - This tool is intended to assist SFS users with selecting appropriate Category Codes for use on contract lines, requisitions, and purchase orders in SFS.



Category Code Selection Tool

- The Category Code Selection Tool includes the following tabs:
 - Introduction
 - Category Codes
 - Condensed List
- The **Category Codes** tab includes the complete list of codes that are available for use in the Category field in SFS.
- The Condensed List tab includes the shortened list of Category Codes that are available for selection on the Category Code prompt in SFS.
 - Represents the list of Category Codes most commonly used by agencies in SFS, based on data analysis.

Segment	Segment Title	Family	Family Title	Class	Class Title	Commodity	Commodity Title
					-		
1000000	Live Plant and Animal Material and Accessories and Supplies	10100000	Live animals	10101500	Livestock	10101501	Cats
10000000	Live Plant and Animal Material and Accessories and Supplies	10100000	Live animals	10101500	Livestock	10101502	Dogs
1000000	Live Plant and Animal Material and Accessories and Supplies	10100000	Live animals	10101500	Livestock	10101504	Mink
10000000	Live Plant and Animal Material and Accessories and Supplies	10100000	Live animals	10101500	Livestock	10101505	Rats
1000000	Live Plant and Animal Material and Accessories and Supplies	10100000	Live animals	10101500	Livestock	10101506	Horses
10000000	Live Plant and Animal Material and Accessories and Supplies	10100000	Live animals	10101500	Livestock	10101507	Sheep
10000000	Live Plant and Animal Material and Accessories and Supplies	10100000	Live animals	10101500	Livestock	10101508	Goats
10000000	Live Plant and Animal Material and Accessories and Supplies	10100000	Live animals	10101500	Livestock	10101509	Asses
10000000	Live Plant and Animal Material and Accessories and Supplies	10100000	Live animals	10101500	Livestock	10101510	Mice
10000000	Live Plant and Animal Material and Accessories and Supplies	10100000	Live animals	10101500	Livestock	10101511	Swine
10000000	Live Plant and Animal Material and Accessories and Supplies	10100000	Live animals	10101500	Livestock	10101512	Rabbits
1000000	Live Plant and Animal Material and Accessories and Supplies	10100000	Live animals	10101500	Livestock	10101513	Guinea pigs
1000000	Live Plant and Animal Material and Accessories and Supplies	10100000	Live animals	10101500	Livestock	10101514	Primates
1000000	Live Plant and Animal Material and Accessories and Supplies	10100000	Live animals	10101500	Livestock	10101515	Armadillos
10000000	Live Plant and Animal Material and Accessories and Supplies	10100000	Live animals	10101500	Livestock	10101516	Cattle
10000000	Live Plant and Animal Material and Accessories and Supplies	10100000	Live animals	10101500	Livestock	10101517	Camels
10000000	Live Plant and Animal Material and Accessories and Supplies	10100000	Live animals	10101600	Birds and fowl	10101601	Live chickens
10000000	Live Plant and Animal Material and Accessories and Supplies	10100000	Live animals	10101600	Birds and fowl	10101602	Live ducks
10000000	Live Plant and Animal Material and Accessories and Supplies	10100000	Live animals	10101600	Birds and fowl	10101603	Live turkeys
1000000	Live Plant and Animal Material and Accessories and Supplies	10100000	Live animals	10101600	Birds and fowl	10101604	Live geese
1000000	Live Plant and Animal Material and Accessories and Supplies	10100000	Live animals	10101600	Birds and fowl	10101605	Live pheasants
1000000	Live Plant and Animal Material and Accessories and Supplies	10100000	Live animals	10101700	Live fish	10101701	Live salmon
1000000	Live Plant and Animal Material and Accessories and Supplies	10100000	Live animals	10101700	Live fish	10101702	Live trout
1000000	Live Plant and Animal Material and Accessories and Supplies	10100000	Live animals	10101700	Live fish	10101703	Live tilapia
> Intro	duction Category Codes Condensed List						

Available on SFSSecure: SFSSecure > References & Resources > Procurement Information Center > References and Resources tab

PO Comments

- Comments included on a PO can provide the vendor with additional details pertinent to the order.
- Comments can be added to the PO header, PO line, and/or PO footer.
 - PO header comments should include information pertinent to the entire PO.
 - PO line comments should include information pertinent to the specific PO line.
 - PO footer comments are standard for all POs and pertinent to the entire PO.
- Standard comments are also available for all agencies to use in SFS. The available Standard Comments are:
 - SFS PO/AC 130 Terms
 - Appendix A
 - Blanket Order
 - Confirming Order
 - Payment Request and Processing
 - PCard
- Do not include confidential or sensitive information (e.g., social security numbers, credit card numbers, sensitive recipient information, medical information, etc.) in the PO comments.



Contract IDs

- If the purchase is associated with an OGS Centralized Contract or agency funded or non-funded contract:
 - The contract ID should be entered on the PO.
 - The category code used on the PO should be the same as the category code on the contract.
 - Uncertain which category code is used on the contract? Inquire on the contract in SFS.





- Best practice POs are email dispatched.
- Vendors can enter and maintain their email address for electronic PO dispatch through self-service, using the SFS Vendor Portal.
- Remind your vendors to regularly log into the SFS Vendor Portal to view their POs and keep their contact information current.
- The PO Dispatch process runs automatically in SFS every 2 hours, starting at 8:00 a.m. and ending at 4:00 p.m. (Monday through Friday).



PO Information – General Reminders

Include as much detail and information as possible.

- Accuracy and clarity of PO data is important.
 - The information entered on a PO is used for data analysis, inquiry, and reporting purposes.

Time spent upfront to properly setup a PO, saves time later.





Applying Best Practices – PO Examples

Contents subject to change.

Applying PO Best Practices PO Examples in SFS

Example 1: Quantity-based PO

Example 2: Amount-based PO



Quantity-based PO Example

- ✓ Specific Ship To Location
- ✓ Proper Bill To information
- ✓ Detailed PO line descriptions
- The exact quantity, unit of measure, and dollar amount ordered
- Comments and agency contact information included
- ✓ OGS centralized contract ID added
- ✓ Dispatched via email

Off of Doubles, Door & Ulating Dura			
Off of Parks, Rec & Hstrc Pres	Burshasa Order	Data	Dispatch via E-Mail
625 Broadway, 2nd floor	PRK01-0000014887	09/08/202	1 1
Business office	Payment Terms Freig	ht Terms	Ship Via
United States	Net 30 POB	Destination	Common Carrier
a r (00000007	Buyer	Phone/Ema	all Currency
AMERICAN ROCK SALT CO LLC	JEANNINE E	.ny.gov	wogs USD
PO BOX 536188	Phin Tax All Admi	a Dida	
PITTSBURGH PA 15253	Ship to: ALL-Admi NYS OPR	п ыад HP - Admin Bldg	
NYS Location Name: MAINEPAY	2373 ASP	RTE 1	
NYS Contract ID: PC69205	United Sta	tes	
	Phone: 718/354		
	Extension:		
	Attention: Not Specif	ied	
	Bill To: AccountsF	ayable@ogs.ny.go	ov or
	Building 5, 1220 Was	5th Floor	
	Albany NY	12226-1900	
	United Sta	tes	
Tax Exempt? Y Tax Exempt ID: NYS Exempt	Replenishment (Option: Standard	5 / 1 / A / B B /
1- 1 1290001 - RAOD SALT FOR WINTER	400,00 STN	64.00000	25,600,00000 10/08/202
ROAD MAINTENANCE - FY 2021-22			
Contract ID: 0000000000000000078855 Versi	on 1 Contract Line: 0	Category Line	0 Release: 4
CATTARAUGUS COUNTY	on i contract tine. u	category cire	. o Nelease. 4
	Item Total		25,600.00000
2. 1 POTTMATED FIRE CIDCUADOR	1 00 20	40,00000	40 00000 10/08/202
2- 1 ESTIMATED FORD SORCHARGE	1.00 KA	40.00000	40.00000 10/08/202
Contract ID: 0000000000000000078855 Versit	on 1 Contract Line: 1	Category Line	: 0 Release: 5
	Item Total		40.00000
AGENCY CONTACT: Purchasing@parks py gov			
DELIVERY IS TO THE RED HOUSE MAINTENANCE SALT BARN I	N RED HOUSE STATE PARK	PLEASE CALL E	BRIAN
AT 716-354 FOR DELIVERY INSTRUCTIONS !!			
All vendors who are enrolled in elnvoicing can submit electronic invoi	ces to State agencies through		
the New York State Vendor Self Service Portal:			
https://www.osc.state.ny.us/vendors/vendorselfservicesystem.htm			
Vendors who do not elnvoice can email invoices to AccountsPavable	@ogs.nv.gov or mail invoices to 1	220	
Washington Ave, Building 5, 5th floor, Albany, NY 12226. To ensure e	fficient processing, invoices		
per OSC guidelines which can be found at the following link:	include the information required		
https://www.ese.state.au.us/accessios/wuide/Mr.Mah.Hala/Content/XII//	1/E later		
ntps.//www.osc.state.ny.us/agencies/guide/wywebHelp/Content/All/	WF.11011		
Please be advised that incomplete invoices may be returned to the ve	endor for updating. For answers		
Vendor Self-Service Portal:	ive, please log into the ono		
https://esupplier.sfs.nv.gov/psp/fccm/SLIPPLIEP/2cmd=logic9155guar	neCd=ENG&		
mps/resuppret.sis.ny.gowpsprisen/souricitien/;enu=login&langua	Jeon-Elvox		
For additional information on the Business Services Center, please vi	isit our website:		
ntps.nosc.ogs.ny.gov/nys-vendors			
	Total PO Amount		25 640 00000

25

Amount-based PO Example

- ✓ Specific one-time Ship To Locations on each line
- ✓ Proper Bill To information
- ✓ Detailed PO line descriptions
- ✓ The exact dollar amount ordered
- Instructions, comments, and agency contact information included
- ✓ Agency contract ID added
- ✓ Dispatched via email

	Purc	hase Ord	ler			
Off of Parks, Rec & Hstrc Pres					Dispatch via F	mail
NYS OPRHP		Purchase Orde	er	Date	Revision	Page
625 Broadway, 2nd floor		PRK01-000001	13699	01/06/20	21	1
Albany NY 12207		Net 30	S Freigr	nt lerms		Ship Via
United States		Nec 30	105	Jest mat 101		Carrier
Supplier: 1000012237 D F STONE CONTRACTING LTD		Buyer Generic Buye	er PRK01	Phone/Em 518// deborah	ail	Currency USD
1230 STATION RD MEDFORD NY 11763		Ship To:	See Detail	Below]
NYS Location Name: LOC02 NYS Location Description: Initial Set NYS Contract ID: PA20003	tup	Phone: Extension: Attention:	See Detail See Detail Not Specifi	Below Below ed		
		Bill To:	AccountsPa Building 5, 1220 Wash Albany NY United Stat	ayable@ogs.ny.g 5th Floor hington Ave 12226-1900 tes	jov or	
Tax Exempt? Y Tax Exempt ID: NYS Exempt Line-Sch Item/Description	Mfg ID	Repler Quantity	uom	ption: Standard PO Price	d Extended Amt	Due Date
1- 1 1000012237 Unit Agency ID#1290005 Deliver 10,000 cubic yards of Clean Beach Sand to Heckscher State Park, For Parking Fields 6 & 8 - price per cubic yard \$27.48		1.00	EA 274	,800.00000	274,800.0000	02/05/2021
Ship To: LI - Heckscher SP Heckscher SP 1 Heckscher Pkwy East Islip NY 11730 United States						
Phone: 631/58 Extension:						
Contract ID: 000000000000000000082380 Park will call vendor when deliveries are required.	Version 1	1 Contract L	ine: 1	Category Line	e: 0 Release	E 1
		ltem Total	I	_	274,800.000	200
2- 1 1000012237 Unit Agency ID#1290005 Deliver 16,400 cubic yards Clean Beach Sand to Captree State Park East Parking Field - price per cubic yard \$27.48		1.00	EA 450	,672.00000	450,672.0000	0 02/05/2021
Ship To: LI - Captree SP Captree SP 3500 Ocean Parkway Bay Shore NY 11706 United States						
Phone: 631/66 Extension:						
Contract ID: 00000000000000000000082380 Park will call vendor when deliveries are required.	Version 1	1 Contract L	ine: 2	Category Line	e: 0 Release	e: 2
		Item Total			450.672.000	00

26



Available Resources

Contents subject to change.

Available Resources

Resource	Location
Purchase Order Best Practices Guidance	SFSSecure > References & Resources > Procurement Information Center > References and Resources tab
Category Code Selection Tool	SFSSecure > References & Resources > Procurement Information Center > References and Resources tab
Location & Ship To Code Request Form	SFSSecure > References & Resources > Guides, Manuals, and Processing Resources
Rurahaaa Ordara Solf Roood	Agency Portal or Agency Business Process (ABP) Test Portal > My Homepage > SFS Coach tile
Training	• Enter Purchase Orders 220 in the SFS Coach Training Material field and click the Search button.
	 Select the Purchase Orders 220 self-paced training hyperlink in the search results, and a new window will open with the Purchase Orders 220 training course.



SFS Coach – All Purchase Order Training

 To check out all types of PO training (job aids, videos, self-paced training), enter PO in the SFS Coach Process Area search field.

		SFS Coach - User Learning Center		
earch Trainin	ngs - Access SFS user training and	d materials		
		Keyword(s) 🤨		
Process A	Area 🕛 PO	٩		
Training Mate	erial 🕚	٩	//	
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Purchase Order Best Practices Guidance

- Includes a series of examples detailing New York State PO best practices.
 - Medical Staffing
 - Temp Staffing
 - HVAC Maintenance
 - Deliverables
 - Quantifiable Services
 - Commodities
- The document shows and explains the steps necessary to create a proper PO.
- Best practice guidance documents are also available for:
 - Receiving
 - Invoicing



Questions and Answers

