## **New Lease Package Requirements**

### I. Cover letter

- A. Demised premises
  - 1. Square footage
  - 2. Location (street address, town, county)
- B. Term of lease
  - 1. Number of years, commencement date, expiration date
  - 2. Possession clause, substantial completion affected
- C. Contact info for person to contact regarding questions, issues, etc.
  - 1. Include name, phone number, email
  - 2. Include alternate contact
- D. Calculation of lease costs
  - 1. Intrinsic value
    - a) Includes all costs associated with the lease.
    - b) Payable to LL & other entities
    - c) May include items such as:
      - (1) base rent,
      - (2) additional rent items,
      - (3) est. electricity charges,
      - (4) security services,
      - (5) janitorial services,
      - (6) operating expense escalations,
      - (7) tax escalations
  - 2. STS value
    - a) Includes costs payable only to the LL
    - b) Typically includes items such as:
      - (1) base rent,
      - (2) additional rent items,
      - (3) operating expense escalations,
      - (4) tax escalations

The Office of the State Comptroller reserves the right to request additional documentation and justifications.

## New Lease Package Requirements (cont.)

### II. Vendor Responsibility Documentation

- A. Certified Vendor Responsibility Questionnaire (VRQ) and/or Lease Disclosure
  - 1. Must be certified within past 6 months
  - 2. May be hardcopy or online
- B. Vendor Responsibility Profile (VRP) must be signed by an authorized agency representative
- C. Proof of NYS Workers Compensation (WC) & Disability Benefits (DB) Insurance Coverage or exemption therefrom
  - 1. Refer to WCB for acceptable proofs of insurance and/or exemption
    - a) NYS WCB Prove It To Move It brochure outlines acceptable proofs
  - 2. LL may need any combination of WC, DB, exemption
  - 3. Examples of acceptable proof
    - a) C-105.2 (Certificate of NYS Workers' Compensation Insurance Coverage)
    - b) DB-120.1 (Certificate of Insurance Coverage under NYS Disability Benefits Law)
    - c) CE-200 (Certificate of Attestation of Exemption from NYS Workers' Compensation and/or Disability Benefits Insurance Coverage)
  - 4. Certificates must
    - a) Name the LL as the insured
    - b) Contain the correct FEIN (must match the FEIN on VRQ & VRP
    - c) Name the tenant or occupying agency as the entity requesting proof
    - d) Have a current, up-to-date policy period
    - e) Be signed by insurance carrier's authorized representative

## III. Original copy of the Lease Agreement

- A. Agreement must include at a minimum
  - 1. Names of the LL & tenant agency entering into agreement
  - 2. Term of the lease and possession clause, if applicable
  - 3. Indemnity clause covering the State
  - 4. Cost of rent over the term of the lease
  - 5. Appendix A
  - 6. Original signature of the LL's authorized rep with accompanying acknowledgement by a Notary Public
  - 7. Original signature of authorized tenant agency representative
  - 8. Attorney General stamp of approval as to form & manner

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# New Lease Package Requirements (cont.)

- IV. Additional original copies of the lease and/or signature pages
  - A. For execution and disbursement to LL, tenant, occupying agency, others
  - B. OSC keeps one copy of the fully executed original lease agreement

### V. Justifications

- A. Need
  - 1. New program, or
  - 2. Expansion, or
  - 3. New technology, or
  - 4. Legislative mandate
- B. Site
  - 1. Cost, and/or
  - 2. Vicinity, and/or
  - 3. Program needs
- C. Cost
  - 1. Market analysis, and/or
  - 2. Comparable property analysis

### VI. Advertisement

- A. Contract Reporter printout, and
- B. Copy of newspaper ad, and
- C. Copy of mailing to interested parties
- VII. STS/AC 340 all info must match agreement terms

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