

April 26, 2018

George Wong
ESG Integration Manager
New York State Common Retirement Fund
59 Maiden Lane, 30th Fl.
New York, NY 10038
gwong@osc.state.ny.us

RE: Stockholder Proposal regarding CEO Compensation

Dear Mr. Wong:

This letter is with regard to the stockholder proposal (the “**Proposal**”) submitted by the New York State Common Retirement Fund (the “**Proponent**”) for the 2018 Annual Meeting of Stockholders of salesforces.com, inc. (the “**Company**”).

The purpose of this letter is to document that the Proponent has agreed to withdraw the Proposal in return for the Company agreeing to undertake the following actions:

1. Incorporate the following language in the Company’s 2018 proxy statement:

Equality is a core value of Salesforce and the Company has developed robust policies to evaluate pay levels throughout the organization. At Salesforce, we assess and target pay equity across our entire organization on an ongoing basis. As part of our overall commitment to advancing pay equity for all of our employees, we have pledged to evaluate our workforce on an ongoing basis to ensure that employees performing similar work at the same level are paid consistently. In addition, the FY18 CEO pay ratio has been reviewed with our Compensation Committee and is among the factors it expects to consider when making future executive compensation decisions.

2. Participate in a call or in-person meeting with the Proponent, by October 31, 2018, to discuss the Company’s progress in these areas.

Based on these commitments by the Company, we ask that the Proponent indicate its agreement to withdraw the Proposal by signing below. We appreciate and thank you for your cooperation in this matter.

Sincerely,

Sarah Dods
Senior Vice President & Associate General Counsel
salesforce.com, inc.

The Proponent agrees to withdraw the Proposal:

By: _____
Name: George Wong
Title: ESG Integration Manager
New York State Common Retirement Fund